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| Rami Shoula  Procurement Manager | |
| |  |  | | --- | --- | |  | Profile Effective and forward-thinking Procurement Manager, bringing forth valuable industry experience, and the skills to achieve real results. Adept in developing key relationships with strategic partners, and committed to working to ensure a company continually moves in the right direction. Bringing forth the ability to effectively oversee all processes related to the advantageous procurement of goods and services. |  |  |  | | --- | --- | |  | Employment HistoryProcurement Manager at DNC Industries, White Plains July 2016 — September 2019   * Managed all processes related to the planning and buying of goods and services. * Worked to ensure budgets were being used wisely, and strategies were focused well. * Identified areas needing improvement and offered real solutions. * Achieved cost-effective procurement outcomes by establishing strong relationships with vendors and partners, and negotiating well.  Purchasing Agent at DNC Industries , White Plains October 2013 — June 2016   * Worked to develop and implement cost-effective purchasing strategies. * Strategically evaluated market conditions and approached varying suppliers prior to making purchases. * Monitored and expedited shipments as necessary. * Implemented effective negotiation strategies to close deals with the best possible purchase prices. |  |  |  | | --- | --- | |  | EducationBachelor of Business Administration, Iona College, New Rochelle September 2009 — May 2013 High School Diploma, Ursuline Academy, New Rochelle September 2005 — May 2009 |  |  |  | | --- | --- | |  | ReferencesBob Thompson from DNC Industries [thompson@dncny.com](mailto:thompson@dncny.com) · 914-554-8978 Claudia Chacano from Westchester Business Council [ccmanager@westchesterbc.org](mailto:ccmanager@westchesterbc.org) · 914-334-6789 Ramone DiStefano from Iona College [distefano@iona.edu](mailto:distefano@iona.edu) · 914-564-7787 | | DetailsSkills  |  |  | | --- | --- | | Business Development Strategies | | |  |  |  |  |  | | --- | --- | | Accounting | | |  |  |  |  |  | | --- | --- | | Agile Project Management | | |  |  |  |  |  | | --- | --- | | Effective Communications and Negotiations | | |  |  |  |  |  | | --- | --- | | Market Research | | |  |  |  |  |  | | --- | --- | | Industry Knowledge | | |  |  |  Languages  |  |  | | --- | --- | | English | | |  |  |  |  |  | | --- | --- | | Polish | | |  |  |  |  |  | | --- | --- | | Spanish | | |  |  | |